



AMAN UNION

DRAFT AGENDA - AMAN UNION 5th ANNUAL MEETING

Hotel Espinas, Tehran 10-11-12 November 2014

Hosted by EGFI

Sunday, November 9, 2014

14:00-18:00 Hospitality Desk in Service : Registration

Monday, November 10, 2014

08:30-17:00 Excursion
Hospitality Desk in Service

18:00-19:00 Database Subscribers Meeting, Espinas Suit Meeting Room (14th Floor).

19:00-20:00 9th Executive Council Meeting, Espinas Suit Meeting Room (14th Floor).

20:30-21:30 Welcome reception hosted by **GARANT**. Le Château Salon (13th floor).

Tuesday, November 11, 2014

08:00-18:00 - Hospitality Desk in Service

08:45 - Recitation from the Holy Qur'an

09:00-10:30 Opening session

- **09:00** Welcome address by Mr. Fahad R. Al Ibrahim, the Secretary General of AMAN UNION

- **09:15** Welcome address by Mr. Taher Shahhamed, Chairman and CEO of EGFI

- **09:30** International Keynote: “**Export Credit Agencies & Development Finance, Iran context**”, by Mr. Alessandro Castellano, CEO of SACE.

- **09:50** Government Keynote: “**Investment opportunities in Iran and the role of OIETAI¹ in interaction with ECAs**”, by Mr. Mohammad Khazaei, President of OIETAI.

- **10:10** Address and launch of Meeting by Mr. Mohammad Reza Nematzadeh, Minister of Industry, Mine, and Trade.

10:30-11:00 - Coffee break & Press conference

11:00-12:30 First session

Moderator: Fahad R. Al Ibrahim, The Secretary General of AMAN UNION

1- Developments in ECAs activities / Roundtable: Developments in products, systems or organization in 2014 and business expectations for 2015.

2- Performance of Member ECAs: Presentation by the Secretariat General followed by Q&A.

12:30-14:00 Lunch hosted by EGFI

Second session

14:00-14:45 **1- “Country focus on the MENA region”.** Presented by Ludovic Subran, Chief Economist and Director for Economic research, Euler Hermes.
Open discussion.

¹ Organization for Investment, Economic and Technical Assistance of Iran.

14:45-15:30	2- “The impact of Basil 3 implementation on the Credit Insurance Industry” . Presented by Kai Preugschat, Secretary General of the Berne Union. Open discussion.
15:30-16:00	Coffee break
16:00-16:45	Third session: 1- Claims management and recovery strategies: comparison between various recovery options and strategies (amicable, litigation, arbitration) presented by Ahmed Madkour, Recovery Advisers – Open discussion.
16:45-17:30	Moderator: Mr. Bahman Mennati, Director of Claims Department, EGFI. 2- Insuring risks in Sub-Saharan Africa. Panel discussion. Moderator: Jef Vincent, Chief Underwriting Officer, The African Trade Insurance Agency. Panelists: Mr. Tarik Rahmoun, Underwriting and Risk Assessment Manager, CAGEX; Bert Zandvliet, Senior Risk Underwriter, Munich Re; Mr. Moustapha Sow, ICIEC Business Development Representative, Dakar Regional Office (IDB), Abolghassem Asheri, Short Term Underwriting Director, EGFI.
20:00	Gala dinner hosted by EGFI .

Wednesday, November 12, 2014

08:30-18:00	Hospitality Desk in Service
09:00-10:00	Fourth session : Challenges and benefits of credit scoring in emerging markets. Presented by Dr. Selim Seval. FINAR. Open discussion.
10:00-10:30	Group Photo. Coffee break
10:30-13:00	General Assembly of AMAN UNION 1. The Secretariat General report of Activity in 2014 2. Financial report for 2013 (audited) 3. 2014 budget utilization 4. Budget and business plan of the year 2015 5. Proposal for a dedicated Secretariat General 6. Increase of Membership fees. 7. Database progress report 8. Date, venue and main topics of the 2015 Annual meeting 9. Acceptance of the new members: - Introduction of applicants (by alphabetical order) - Secret vote by full members - Announcement of the vote results and signing ceremony - Annex: Aman Union Charter (English & Arabic).
13:00-15:00	Lunch hosted by EGFI .
16:00	Social Program.