



berneunion

Berne Union Business trends and Co-operation with the Aman Union

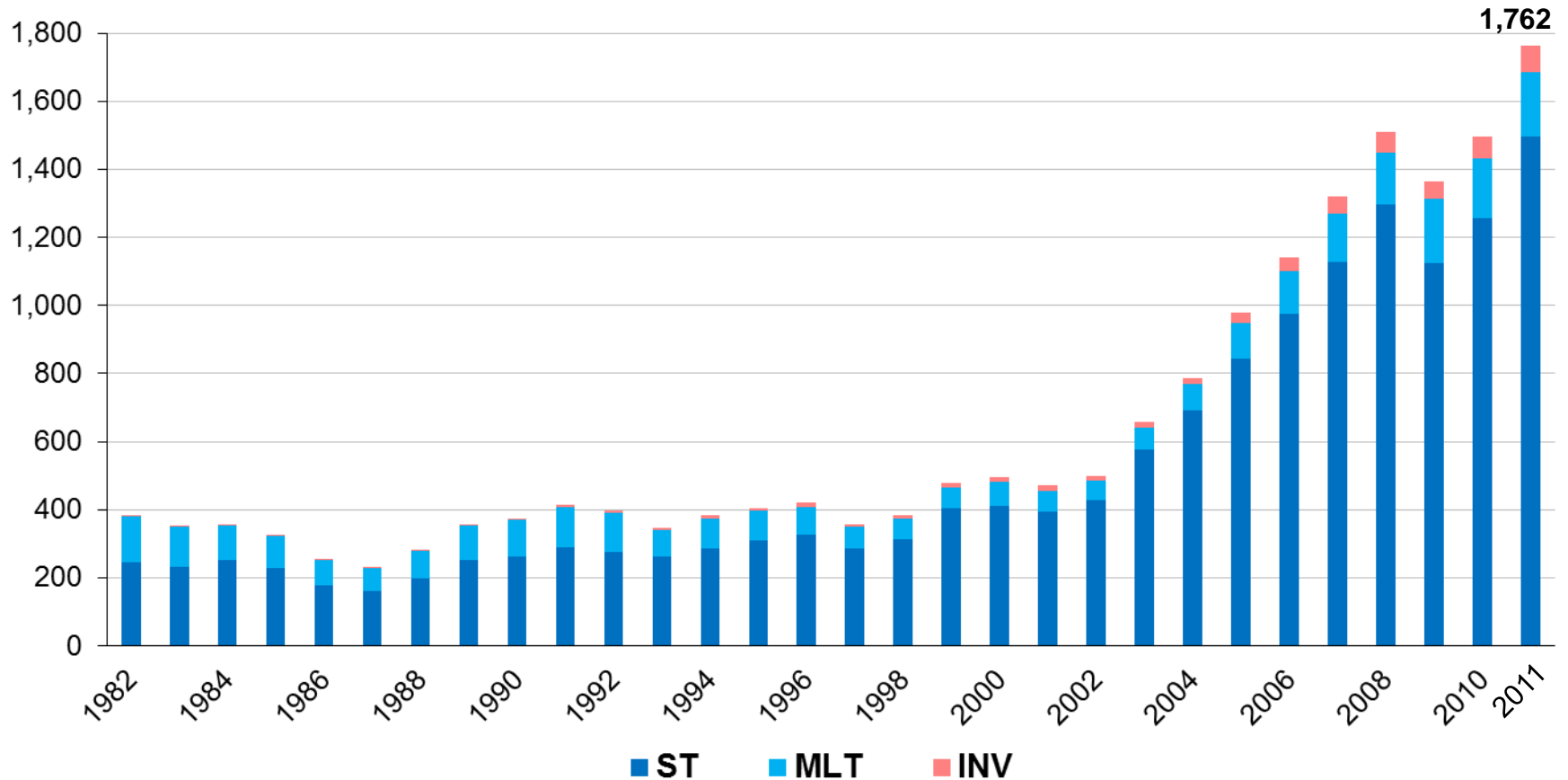
**20-22 November 2012 – Aman Union Third Annual Meeting,
Kuala Lumpur**



Total new business during year

All Berne Union members

(USD billion)

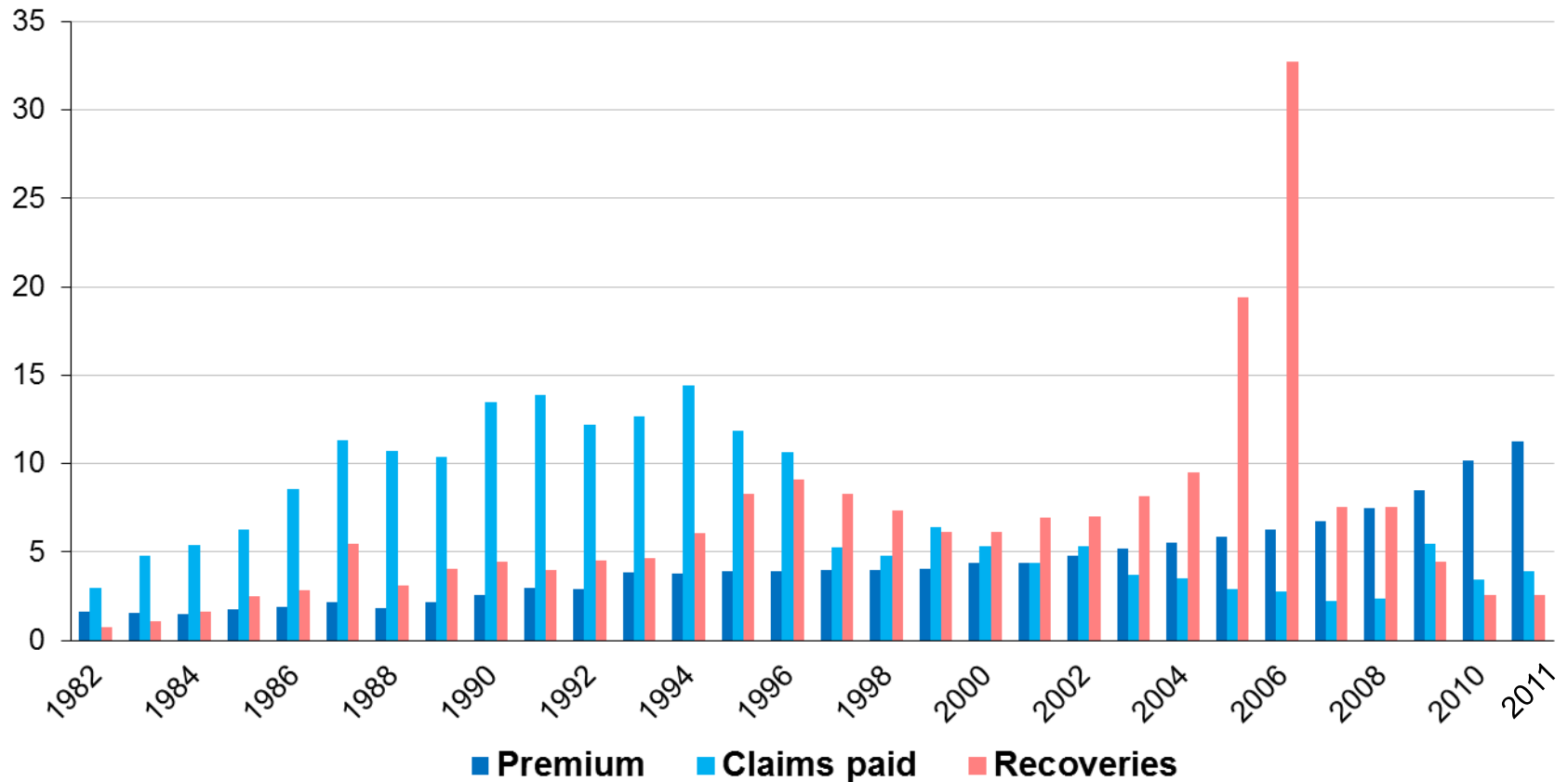




Premium, claims, recoveries during year

All Berne Union members

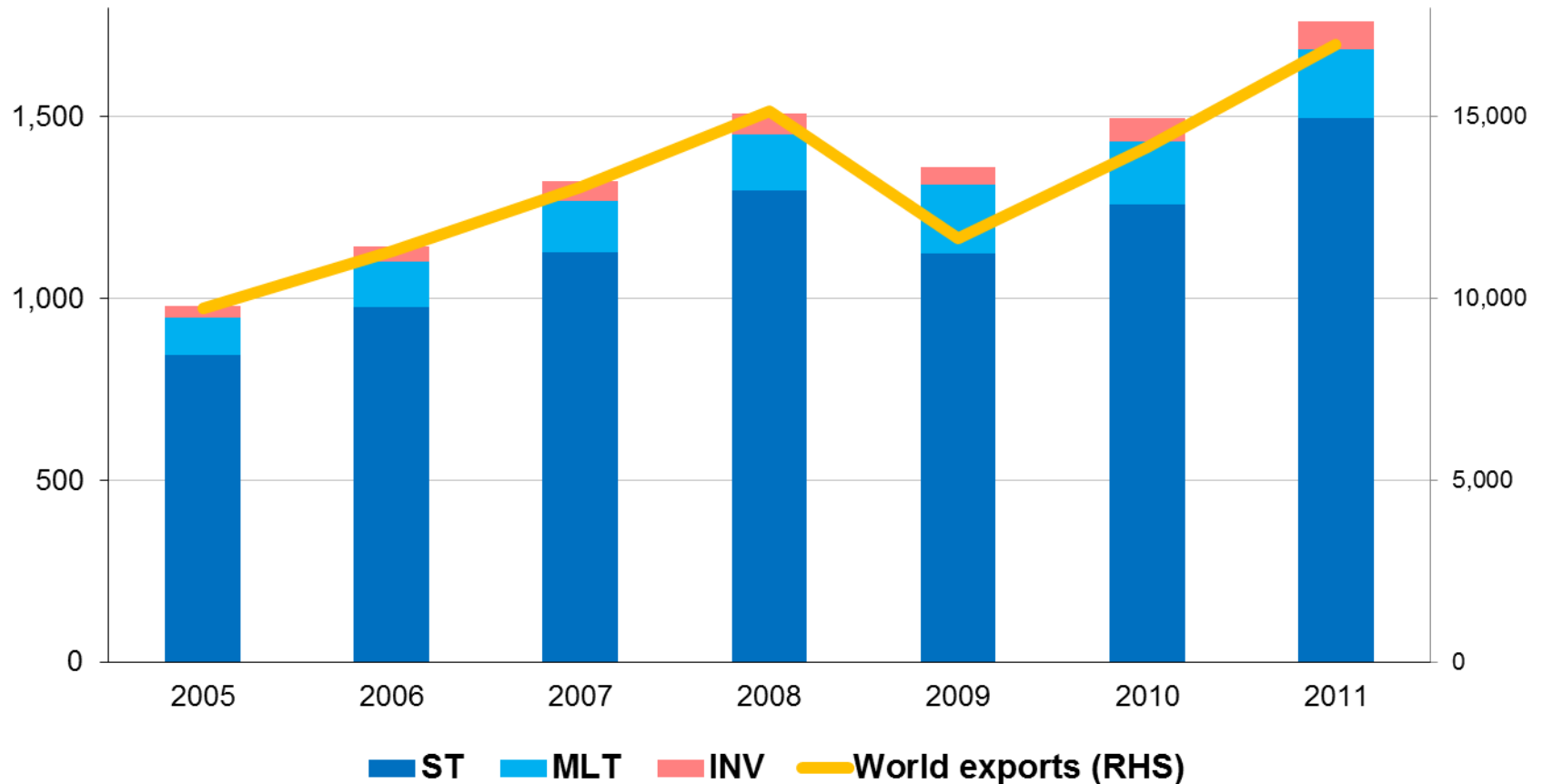
(in USD billion)





Insured trade and investment – World exports

(USD billion)

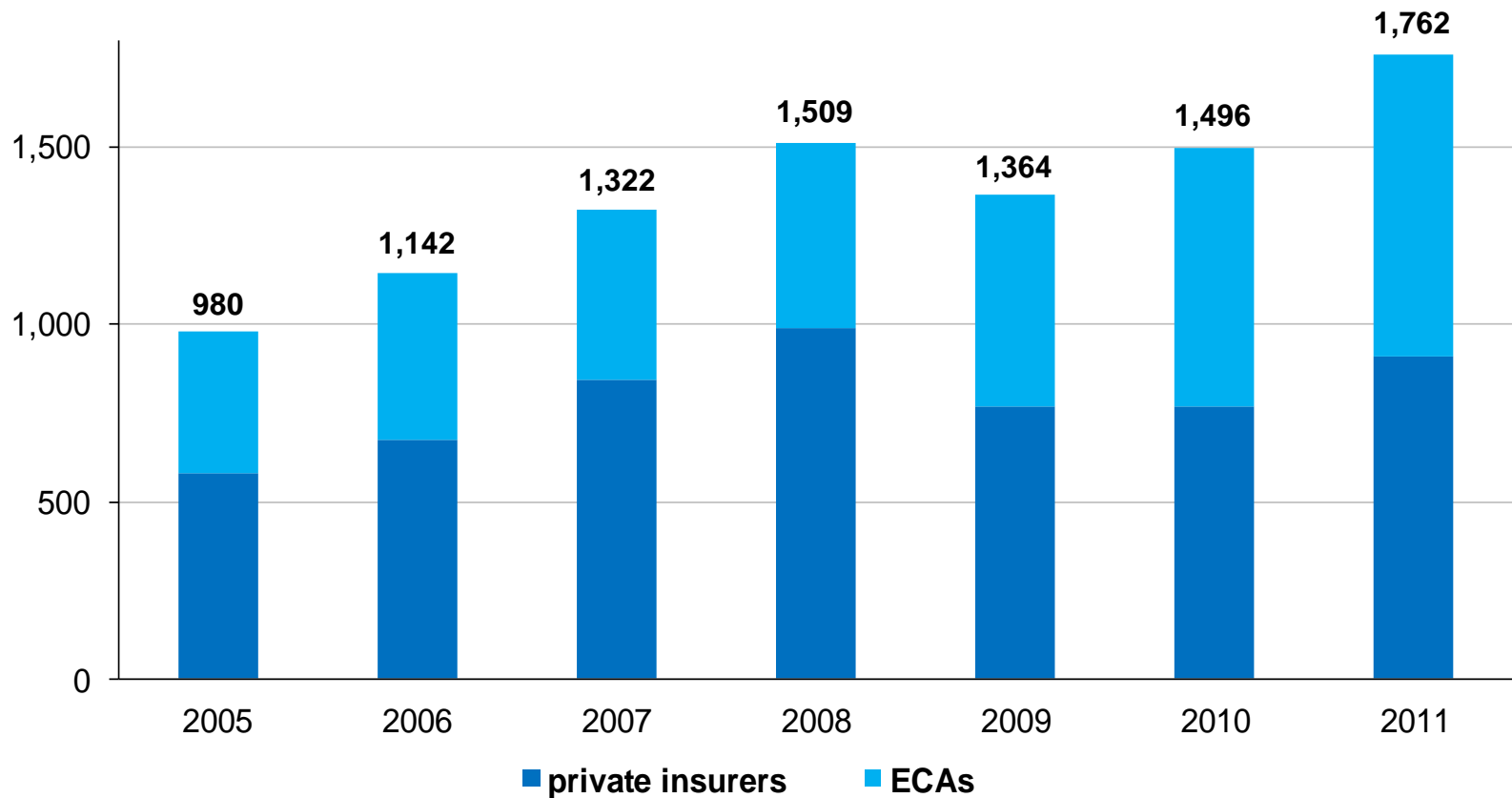


Source world exports: United Nations Statistics Division



Insured trade and investment – Public and private insurers

(USD billion)

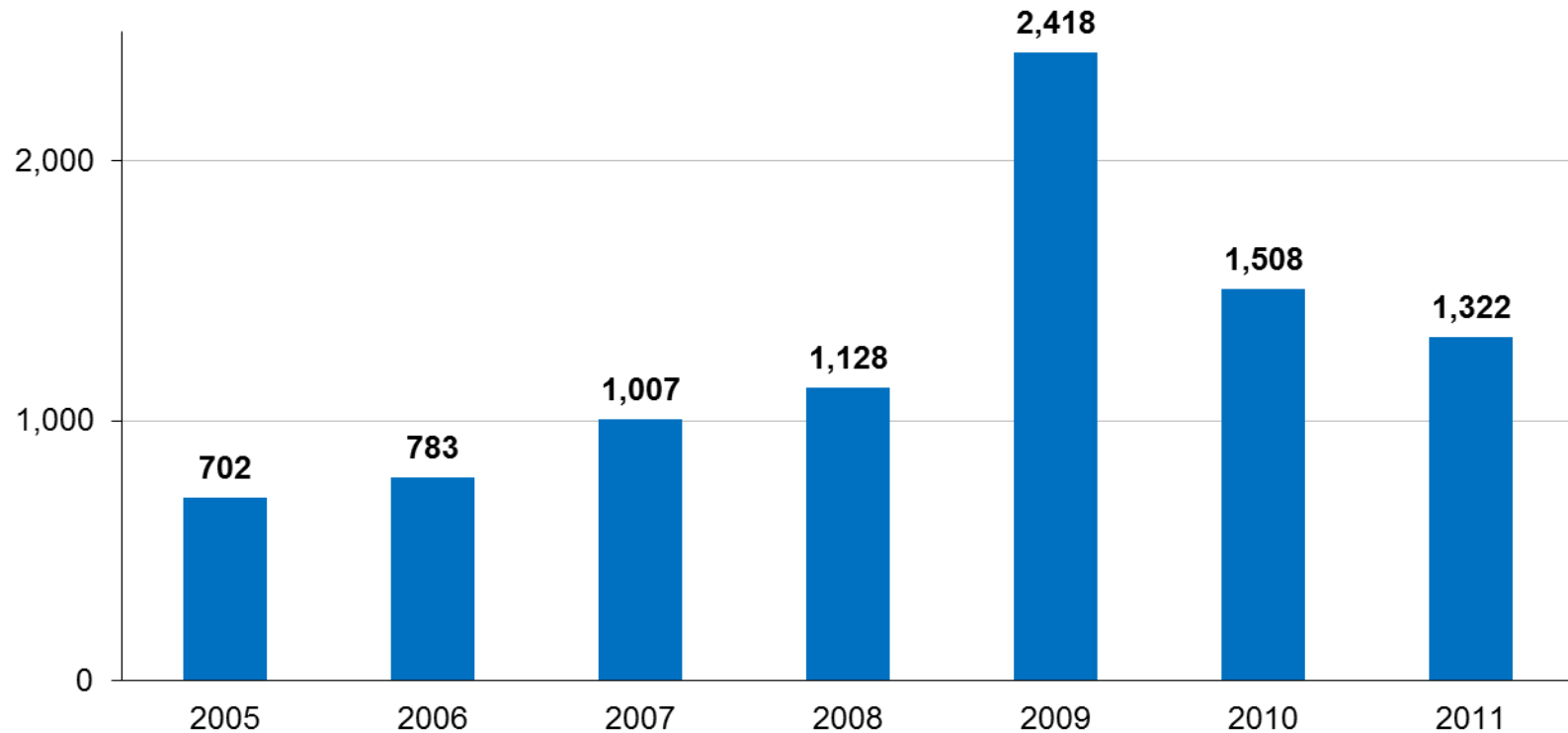




Short Term export credit insurance

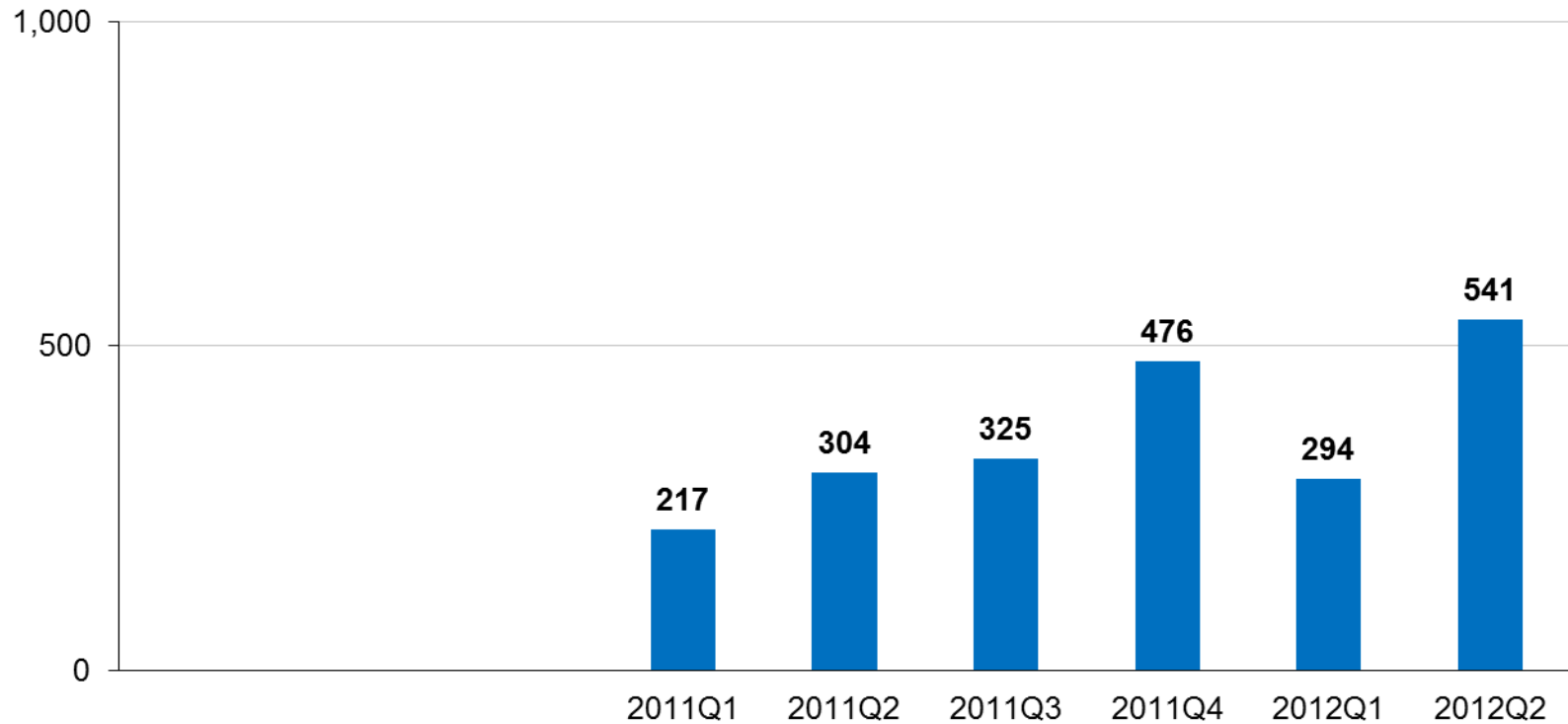
Short Term Claims paid during year

(USD million)



Short Term claims paid per quarter

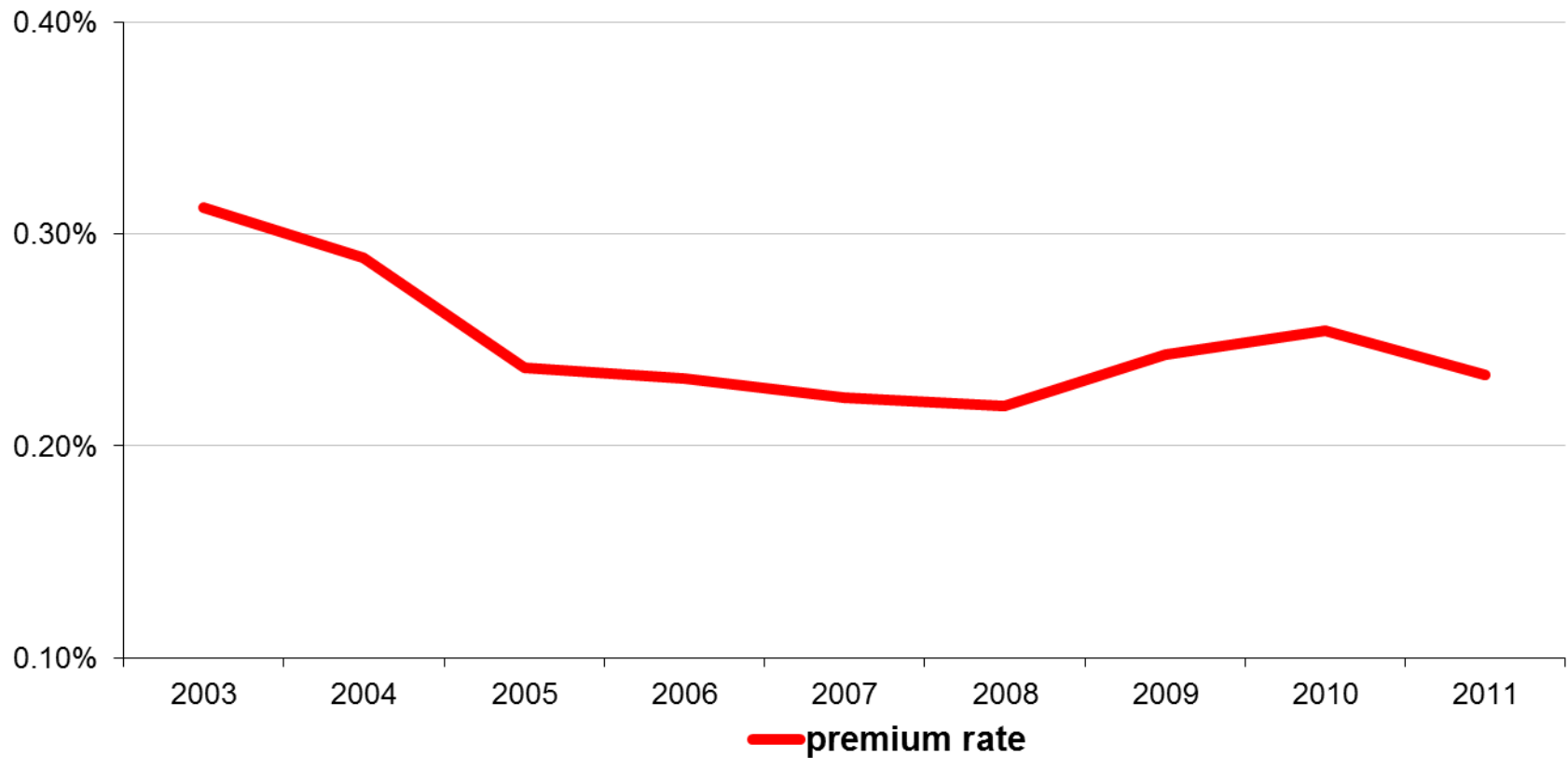
(USD million)



Short Term claims paid 2011/2012

USD million	Claims paid 2011	Claims paid 2012 H1	2012 H1 / 2011
LIBYA	154	12	8%
UNITED STATES	144	69	48%
SPAIN	88	37	42%
GERMANY	85	44	52%
ITALY	83	91	110%
UNITED KINGDOM	50	53	105%
MEXICO	50	16	33%
FRANCE	37	39	105%
GREECE	36	21	58%
RUSSIA	32	11	36%
BU Total all countries	1,322	835	63%

Short Term Premium in % of turnover covered



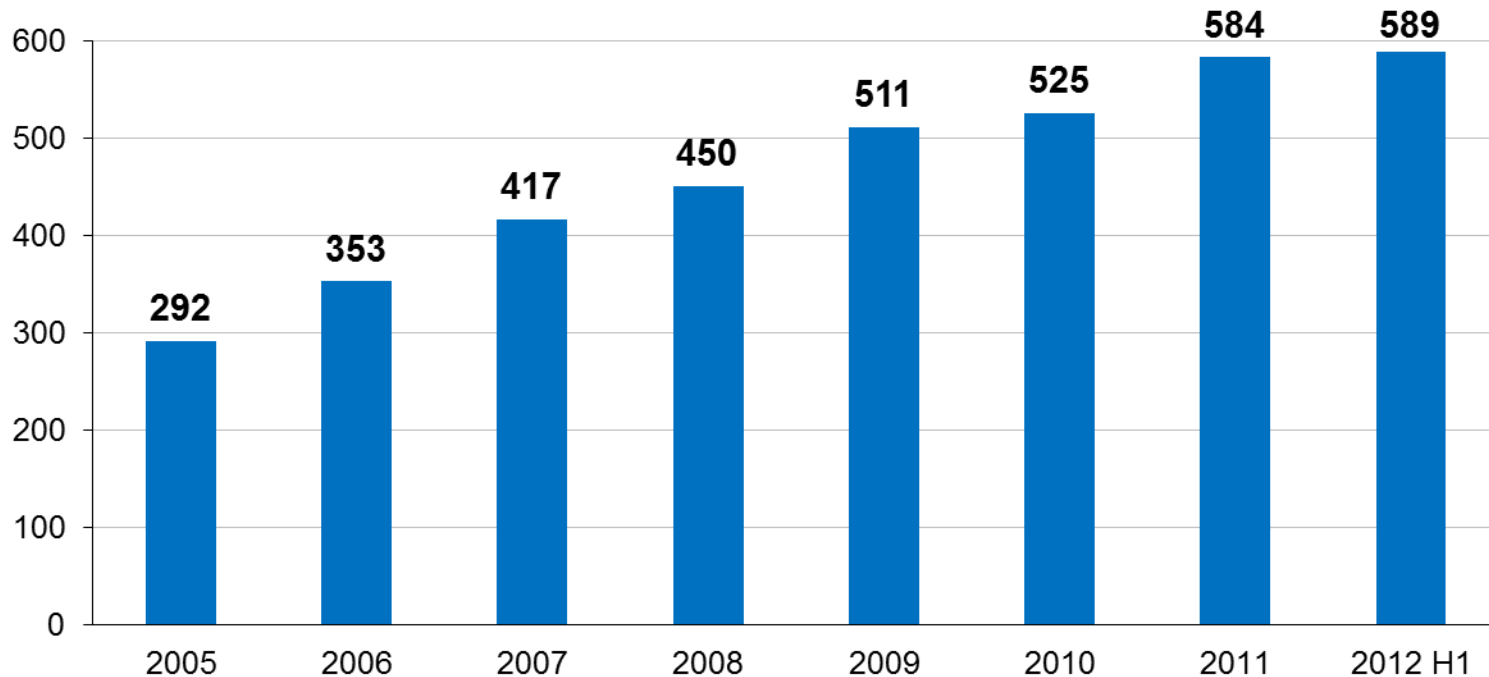


Medium Long Term export credit insurance



MLT Commitments

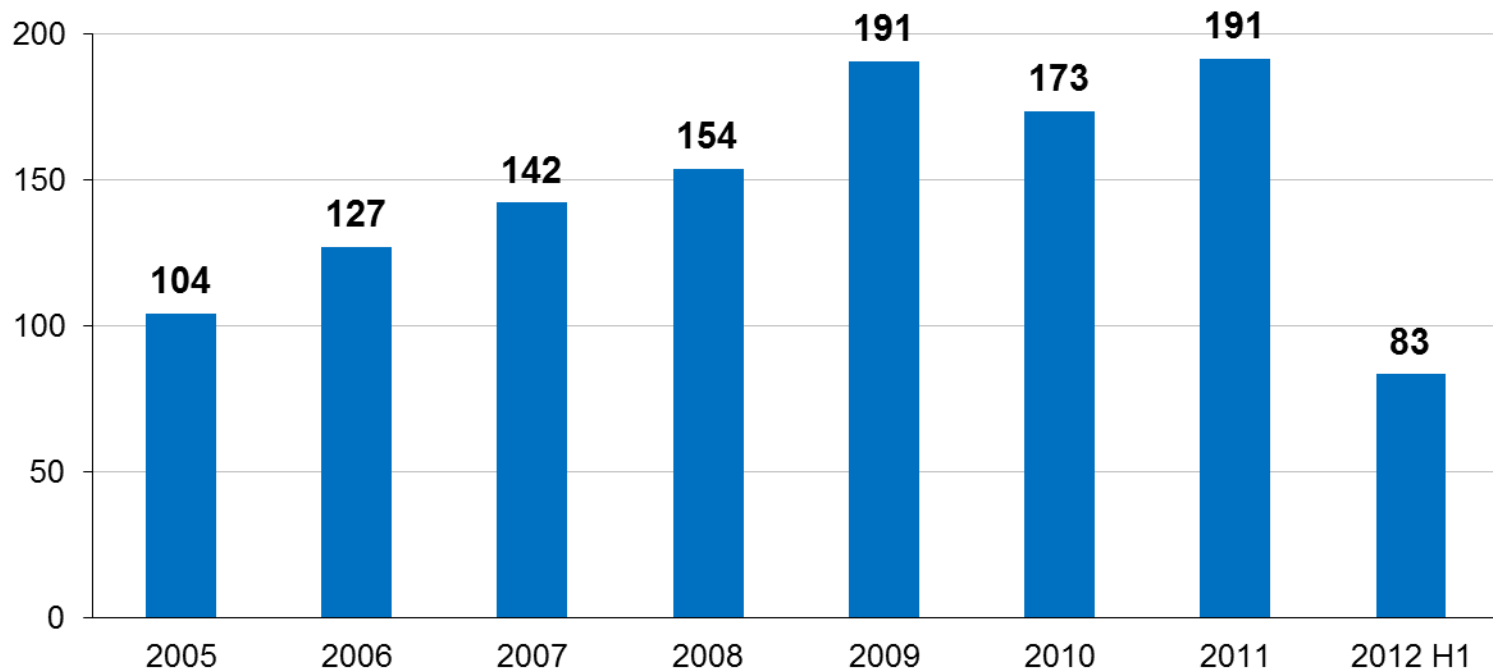
(USD billion)



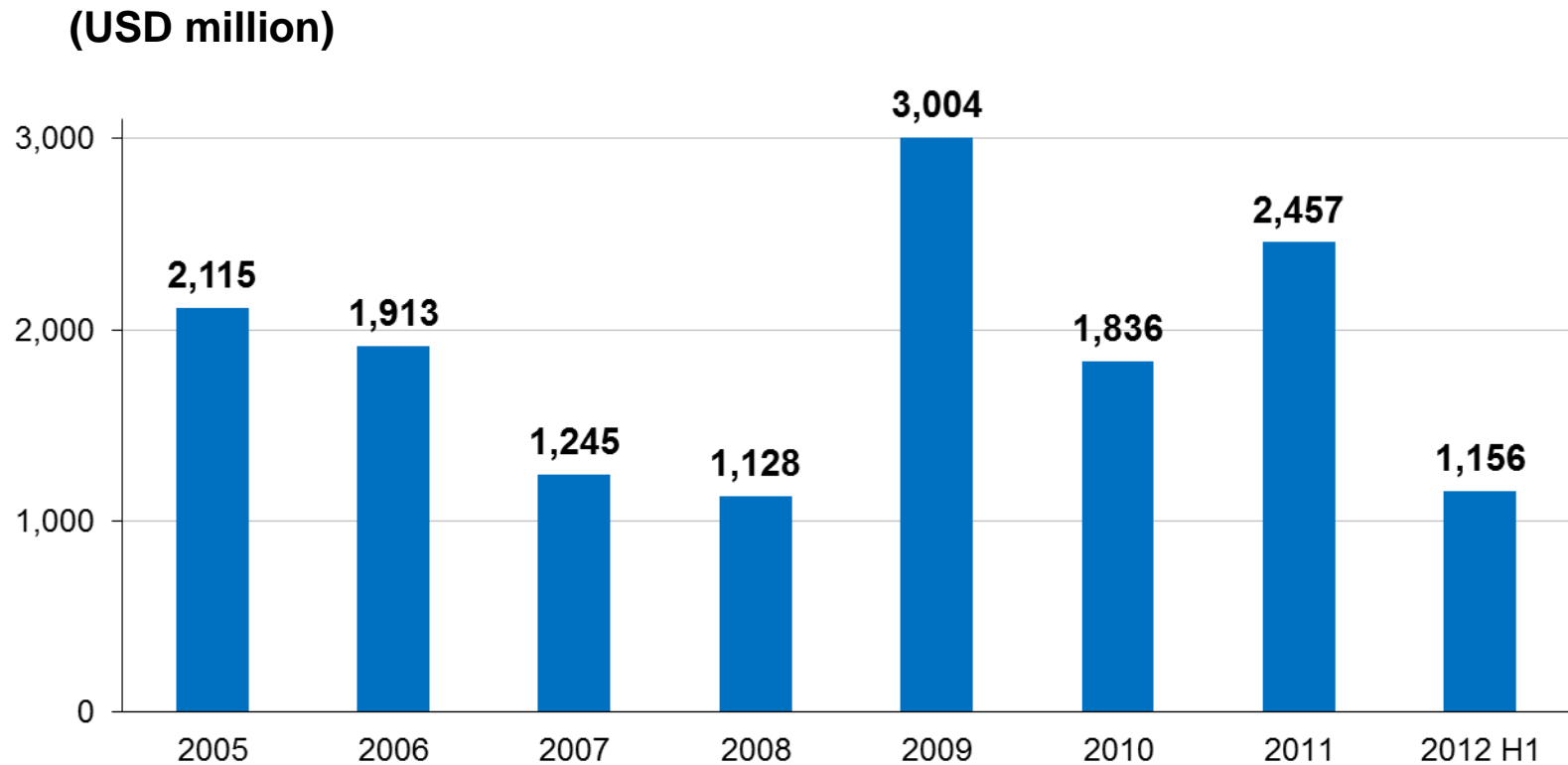


MLT New Commitments

(USD billion)



MLT Claims paid



MLT Top Claims paid / Commitments

USD	Claims 2012 H1 (million)	Commitments beg. 2012 (billion)
LIBYA	329	2.5
IRAN	121	8.0
KOREA REP.	116	14.9
UAE	66	21.3
CANADA	54	9.0
MEXICO	50	18.0
UKRAINE	43	2.9
RUSSIA	43	37.0
INDONESIA	41	17.5
KAZAKHSTAN	35	2.5
BU Total all countries	1,156 mn	584 bn

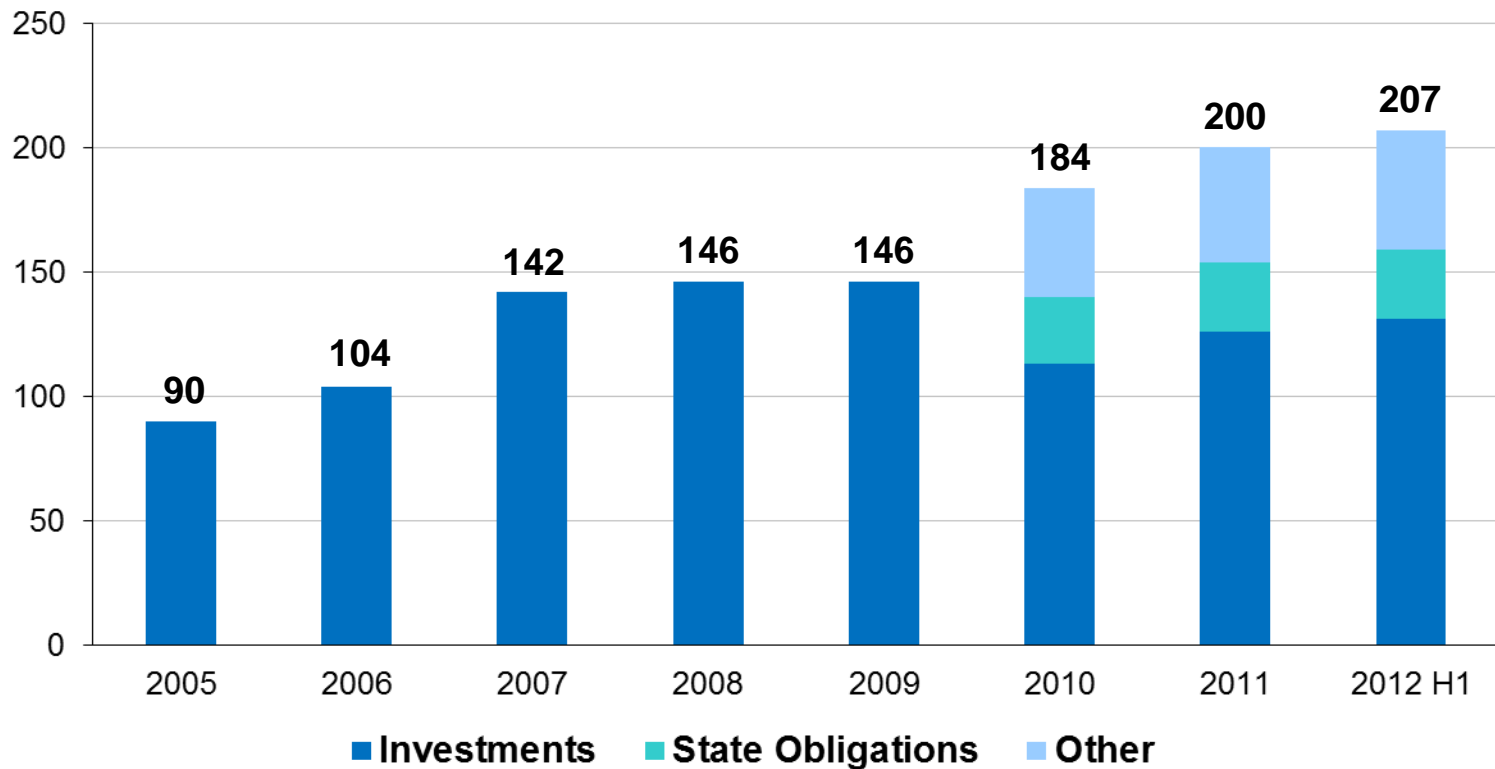


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Investment Insurance

INV Maximum Limit of Liability

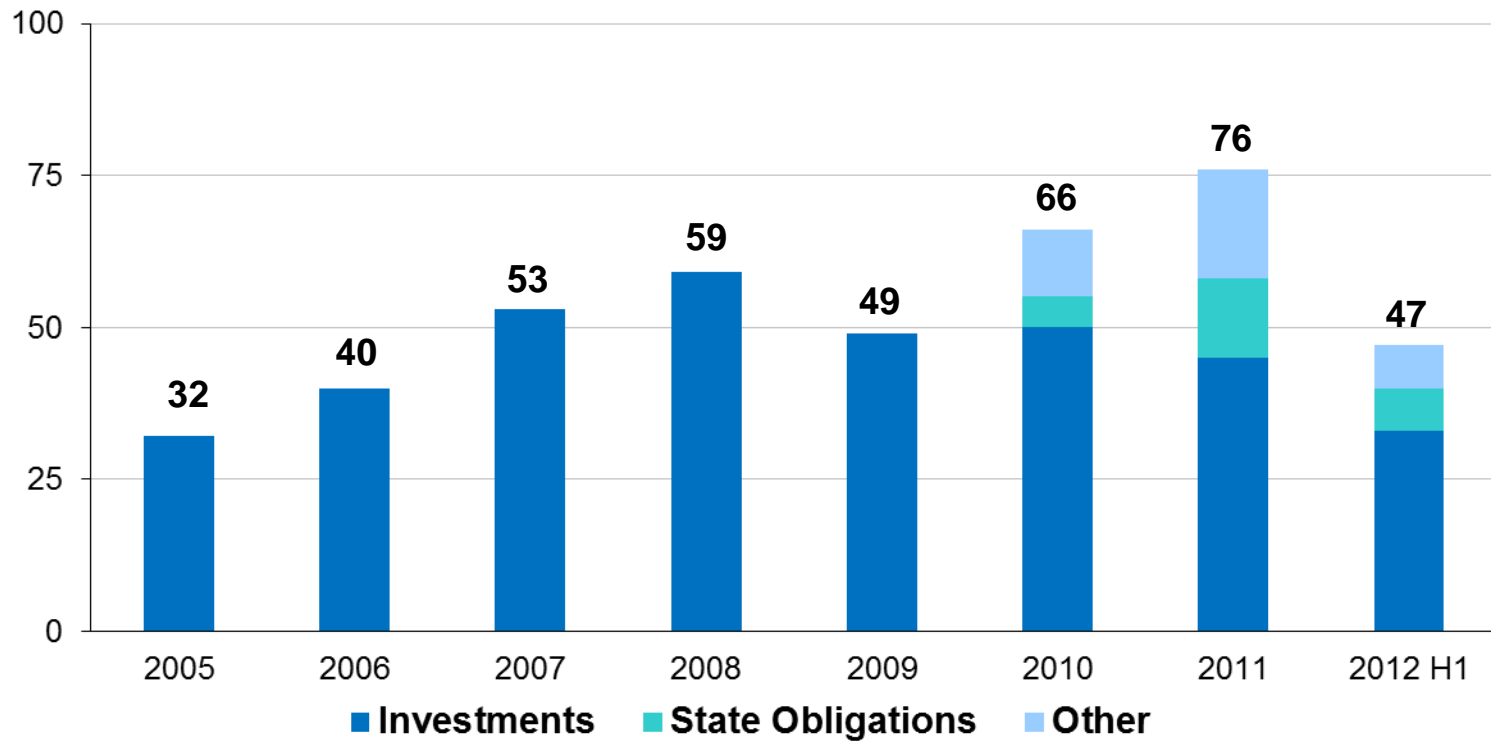
(USD billion)





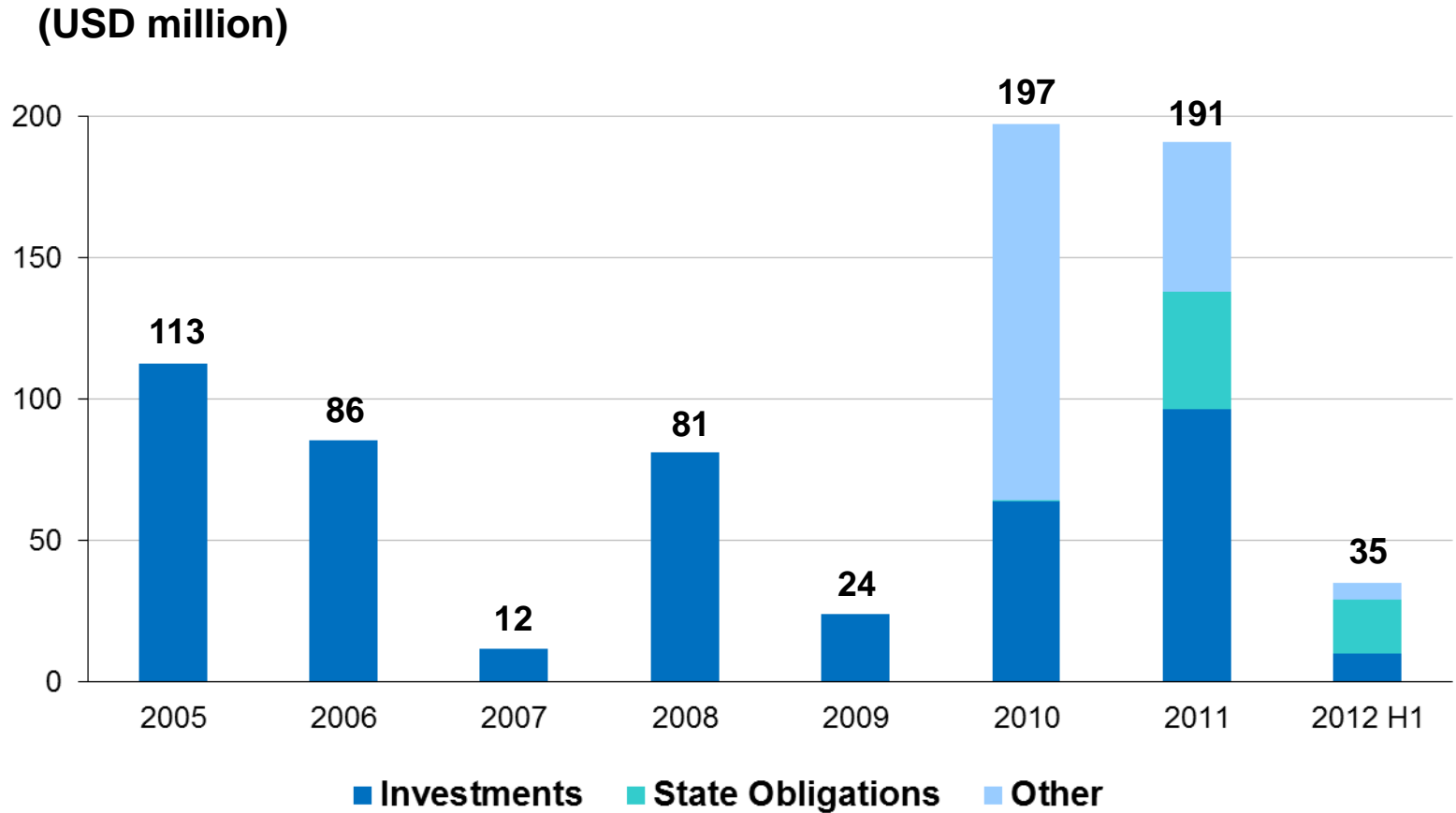
INV New business

(USD billion)





INV Claims paid



INV Top Claims paid / Max Limit of Liability

USD	Claims 2012 H1 (million)	Max limit of liability beg. 2012 (billion)
VIET NAM	18.6	4.1
RUSSIA	6.0	25.0
BRAZIL	5.0	7.7
LIBYA	3.1	2.8
COTE D'IVOIRE	0.8	0.5
CAMBODIA	0.8	1.4
MEXICO	0.6	4.9
NICARAGUA	0.1	0.6
BU Total all countries	35	200.4

Areas of focus for co-operation

- Education and Training;
- Knowledge sharing;
- Claims early warning system and co-operation;
- Credit Information; and
- Reinsurance and Co-insurance.

BU members



Prague Club





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Thank you

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