



UNDER THE PATRONNAGE OF
Mr. MOHAMED RIDHA CHALGHOUM, MINISTER OF FINANCE
AMAN UNION FIRST ANNUAL MEETING, TUNIS, 23-24 NOVEMBER 2010

Monday November 22, 2010

19:30 – 20:30 Meeting of the Executive Council

Tuesday November 23 , 2010

09:00 **Opening Ceremony – Orsay conference room**

- Recitation from the Holy Qur'an
- Welcome address by Mr. Habib Daldoul, Chairman Director General of COTUNACE and Chairman of the Executive Council of Aman Union
- Welcome address by Mr. Fahad Al Ibrahim, Director General of DHAMAN and Secretary General of Aman Union
- Welcome address by Dr. Abdel-Rahman Taha, CEO of ICIEC
- Welcome address by Mr. Mohamed Ridha Chalghoum, Minister of Finance

First session: Developments in ECAs activities

Chairman: Mr. Nasir I. Al Ismaily, General Manager, ECGA Oman

10:00 **1. Round table:** developments in products, systems or organization since the last meeting in Beirut and business expectations for 2011.

10:30 **2. Performance of Member ECAs,**
Presented by Mr. Slim LAHIANI, DHAMAN.

11:00 **3. Open discussion**

11:20 **Coffee break**

Second session: Debt collection

Chairman: Ms. Alev Arkan, Deputy General Manager, Türk Eximbank.

11:40 **1. Recovery dynamics:** Presented by Mr. Peer Besselaar, International Advisers, Amsterdam, Nederland.

12:05 **2. Debt collection, the experience of Export Guarantee Fund of Iran,** presented by Mr. Seyedkamal Seyedali, Chairman & CEO of EGFI.

12:25 **3. Sovereign Debt collection: Case studies,** presented by Mr. Didier De Baere, BNI Silcat JV, France.

12:45 **4. Open Discussion**

13:00 **Lunch at La Brasserie Restaurant**

Third session: Technical issues

Chairman: Ms. Ola Gadallah, Chairman and Managing Director of ECGE

14:30 **1. How can Aman Union members address an evolving reinsurance market?**
Presented by Toby Heppel , Divisional Director, Political, Credit & Financial Risks, RFIB Group Limited.

14:55 **2. Basel III – implications for insured financing**
Presented by Ms. Kimberly Wiehl, Secretary General, Berne Union.

15:20 **3. Open discussion**

15:40	Coffee break
	Fourth session: Aman Union Credit Information Database Project Chairman: Mr. Mokhlis Maizan, Senior Vice Chairman of EXIMBANK MALAYSIA
16:00	1. Aman Union Credit Information Database Project
16:20	Presented by Mr. Hani El Dabet, Dhaman.
	2. COFACE's proposal for Aman Union Database Project
16:45	Presented by Mr. Alain Tovar, Regional Managing Director in charge of the AMEEM platform, Coface.
	3. INFOCREDITGROUP's proposal for Aman Union Database Project
17:10	Presented by Mr. Theodoros Kringou, Managing Director, Infocredit Group.
	4. RIME's proposal for Aman Union Database Project
17:35	Presented by Mrs. Georgina Christofi, Group Operations & Sales Manager, Rime.
	5. General Discussion
18:00	End of session
19:30	Dinner hosted by COTUNACE
Wednesday November 24 , 2010	
09:00	Fifth session: General Assembly of Aman Union Chairman: Mr. Habib Daldoul, Chairman Director General of COTUNACE
	<u>Open session</u>
	1. Aman Union website , presented by Mr. Hani El Dabet, Dhaman.
	2. 2010 report of activities
	3. Business plan of the year 2011
	4. Budget of the year 2010
	5. Budget of the year 2011
	6. Project resolution for the amendment of Article 7 (1) of AU Charter
	7. Acceptance of new Members: Introduction of Applicants (by alphabetical order)
11:00	Coffee break
11:20	<u>Closed Session</u>
	1. Acceptance of new members: deliberations and vote of the GA
	2. Discussion of the Aman Union database project
	3. Date and main topics of the 2011 Meeting in Istanbul, Turkey
12:00	<u>Open session</u>
	1. Signing ceremony of new Members
	2. Conclusion of meeting points and formulation of recommendations
12:30	Lunch at La Brasserie Restaurant
14:00	Tour