



المؤسسة الإسلامية لتأمين الاستثمار وائتمان الصادرات
The Islamic Corporation for the Insurance of
Investment & Export Credit

1st joint Meeting of Arab and Islamic ECAs Beirut – Lebanon (27-28 October, 2009)



Meeting Agenda

Monday, October 26th, 2009

- Arrival and Registration of Participants to Metropolitan, Beirut, Lebanon

Tuesday, October 27th, 2009

09:00 Opening Ceremony (Bray Hall)

- Recitation from the Holy Qur'an
- Welcome address by the GM of LCI
- Welcome address by the Director General of Dhaman
- Welcome address by the General Manager of ICIEC
- Welcome address by the Prime Minister of Lebanon or his representative.

09:45 Press conference and coffee break

10:00 First Session (Noura Conference Hall):

Developments in ECAs activities

Chairman: Mr. Karim Nasrallah, General Manager, LCI

1- Tour de table

Each ECA representative will be given the chance on optional basis to speak about 5 minutes concerning the major developments which took place in his entity during the last 2 years.

2- Performance of ECAs in Arab and Islamic countries:

Performance of ECAs in Arab and Islamic Countries, to be presented by
Khemais Gazzah, ICIEC

Open discussion

11:30 Coffee Break

12:00 Second Session (Noura Conference Hall):

Relationship Between Finance and Export Credit Insurance

Chairman: Mr. Ahmet Kilicoglu, General Manager of Türk Eximbank or Ms. Alev Arkan, deputy General manger, Türk Eximbank.

- Presentation by Paul Mudd, Director of "Sustainable Finance and Insurance"
- Presentation by bankers :

* ABC-Egypt experience to be presented by : Ashraf Abou Alam,

* Amen Bank (Tunisia) experience to be presented by : Ahmad Karam

- Presentation by ECA representatives:

- * Cotunace experience to be presented by : Habib Daldoul,
 - * Dhaman experience to be presented by : Mohamed Fathi Chatti,
 - * Saudi Export Program experience to be presented by : Ahmad Ghanam
- Open discussion**

13:30 Lunch at Al Shindagah Restaurant – Mezzanine Floor

14:30 Third Session (Noura Conference Hall):

Enhancing Cooperation among ECAs

Chairman : Mr. Fahd R. Al Ibrahim, the Director General of DHAMAN

Introduction : Strategic relationship between ICIEC and DHAMAN

1- Credit information database:

- Update on the Common data base, presented by Hani Al Dabet, DHAMAN
- Rime Proposal, to be presented by Georgina Christofi
- Coface proposal, to be presented by Alain Tovar and Dorra Fiani about “credit data exchange project”

2- Reinsurance Cooperation: To be presented by Rahmatnor Mohamed (ICIEC)

3- Debt Collection cooperation: to be presented by Habib Daldoul (Cotunace)

4- MIGA presentation on Pricing Methodology : to be presented by Gero Verheyen

16:30 End of session

20:00 Dinner Hosted by LCI at Fakhreddine Restaurant (Busses will leave the Hotel @ 19:00)

Wednesday, October 28th, 2009

09:00 Fourth Session (Noura Conference Hall):

Impact of the financial crisis on the Credit Insurance industry

Chairman: Mr. Nasir I. Al Ismaily, General Manager, ECGA Oman.

Key note speech: Impact of the financial crisis on the Credit Insurance industry and measures taken by Bern Union Members, by Kimberly Wiehl, Secretary General of the Bern Union.

09:30 Presentation of the results of the questionnaire pertaining to “the impact of the financial crisis on member ECAs’ activities”, presentation by Yasser Ragab Dhaman

10:00 Open discussion

10:30 Coffee break

11:00 **Fifth Session (Noura Conference Hall):**

“AMAN” Union

Chairman Dr. Abdel-Rahman Taha, The General Manager of ICIEC

Presentation of the proposed chart of “Aman Union” by Imad El Fatih (ICIEC)

12:00 **Signing Ceremony of the Establishment of “AMAN” Union and closing session**

12:30 **Conclusion of meeting points and formulation of the recommendations**

13:45 **Lunch at Al Shindagah Restaurant – Mezzanine Floor**

14:30 **Tour**